



medicon valley alliance

Creating Opportunities

Medicon Valley Alliance & the Fisher Scientific Channel Team Up

Visit eu.fishersci.com for more information.

 **fisher scientific**
part of Thermo Fisher Scientific

New Partnership for Laboratory Supplies

SAVE ON LABORATORY ESSENTIALS

The Fisher Scientific team is partnering with Medicon Valley Alliance to provide its members with a complete portfolio of laboratory equipment, chemicals, supplies and services offering exceptional choice and convenience.

Whether you are a new start-up company or an established biotech, the Fisher Scientific channel is your one-stop shop for life science products and services for the bioscience community. Our extensive list of exclusive alliances with major manufacturers allows us to give you easy access to the products that are most in demand – all from one supplier.

PARTNERSHIP HIGHLIGHTS

- Access the complete portfolio of laboratory equipment, chemicals, supplies and services at: eu.fishersci.com
- A hotlist of over 1600 specially-priced biotech laboratory essentials with an average discount of **40%**
- Discounts on hotlist items may reach as high as **90%**

- Average of **20%** discount on non-hotlist items throughout the Fisher Scientific catalogue
- Additional customised discounts specifically for your company are optional
- Several programmes available to fulfil your needs

START SAVING

- The purchasing programme is available for all Medicon Valley Alliance members, free of charge
- Contact the BioInnovation business solutions team for more information

Please contact:

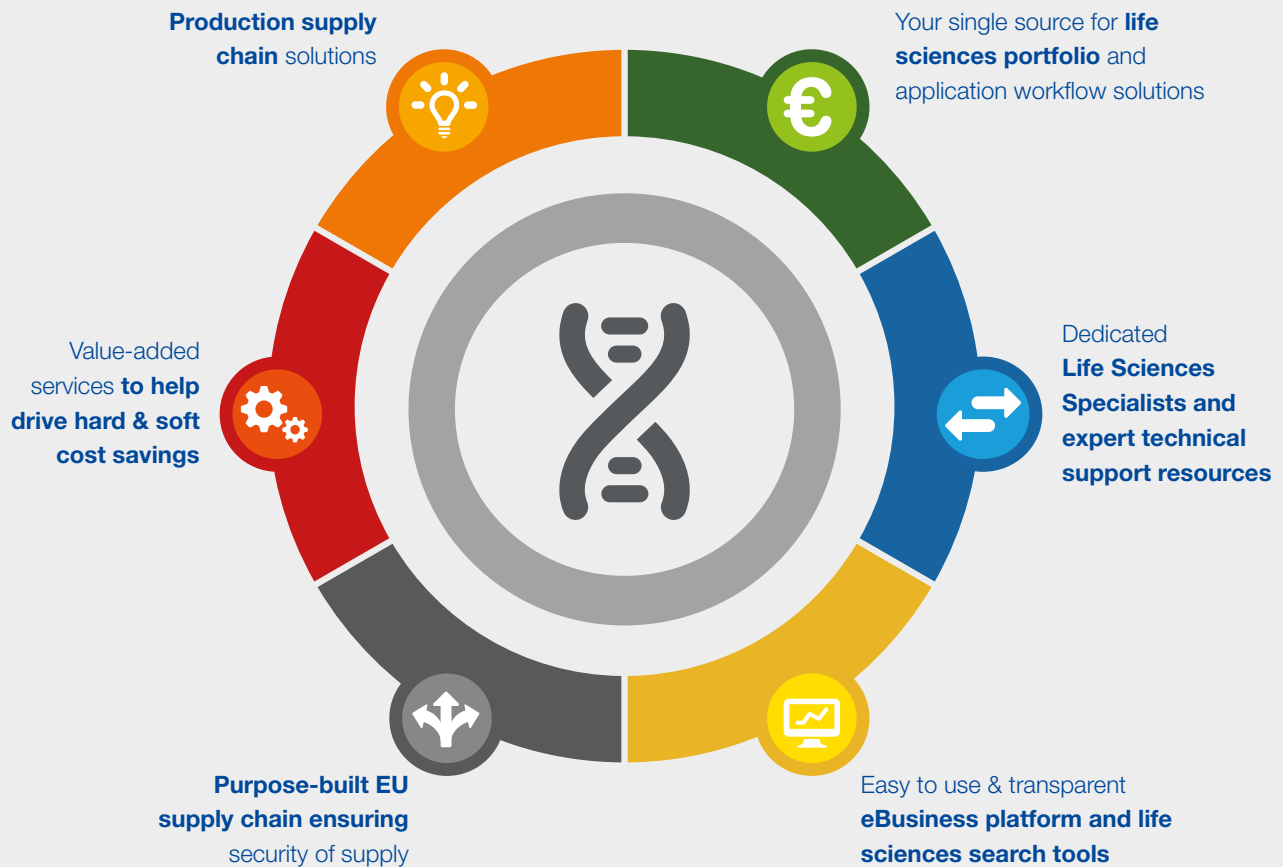
Name:

Mobile:

E-Mail:

The Fisher Scientific channel offers a wide range of capabilities

Different tools to help optimise your supply chain
and increase productivity





NEW LAB-START-UP

The New Lab Start-Up (NLSU) Programme is designed specifically for those customers setting up a new lab, or refurbishing an existing one, and offers you all the support you need together with the key advantage of sourcing everything from a one-stop supplier at very competitive prices.

As well as potential savings of over €50,000, and guidance from a dedicated sales representative, the NLSU programme also offers:

- BIG brand savings
- Flexibility
- A package tailored to your needs

- A comprehensive product range
- Self-manufactured chemicals
- New, free and special-offer products
- Fisherbrand™ vouchers the more you spend

Eligibility for the programme:

- Setting up a new lab
- Expanding or renovating your lab
- Relocating to new premises
- In receipt of a first-time grant

Simply fill out the online form:

eu.fishersci.com/go/nlsu

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Information at Your Fingertips



Our industry-leading website offers robust rich content required by both scientists and purchasers. We can provide you with all the information you need including:

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OTHER

To improve your laboratory's efficiency, you should be free to focus on your work, not burdened with managing service requirements. We provide a complete portfolio of customised, integrated and innovative services and support solutions designed to help you improve productivity, reduce total cost of ownership and ensure compliance throughout your laboratory – from equipment acquisition right through to its end-of-life!

SOLUTIONS FOR YOUR INSTRUMENTS

Items of laboratory and scientific equipment are major investments and are very important to your lab. Unity™ Lab Services can help protect and optimise that investment. We provide a complete portfolio of services and support solutions designed to help you improve productivity, reduce total cost of ownership and ensure performance throughout your laboratory.



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